# **Professional Indemnity Risk Appetite**



✓ Highly Skilled & Experienced Underwriters

✓ Broad Appetite



✓ Up to \$20m capacity

✓ Internal Claims Manager

# **Target Risk Features**

- ✓ Up to \$2m fees
- ✓ Comparable occupation match
- √ Fee income rated
- ✓ Standard coverage



# **Broker Portal**

# Referral Features

- ✓ Provide broking commentary
- ✓ 24hr turnaround
- ✓ Proposal form & document attachment function
- Supported by experienced underwriters

# **Growth Appetite**

Selectively Underwritten ∠

# Outside Appetite 🛇

- Architects & Engineering
- Consulting & Advisory
- Education & Training
- Excess of Loss (Professional Indemnity, Medical Malpractice and IT)
- Government Contracts
- Healthcare
- Information & Technology

- Accounting & Finance
- Design & Construct
- Financial Planners
- Mechanical / Fire / Environmental Engineers
- Quantity Surveyors
- Real Estate & Property Managers
- Structural/Geotechnical Engineers (XOL only)

- Building Certifiers/Surveyors/Inspections
- Childcare
- Capitalise Advisors
- Design & Construct High rise
- Financial Institutions
- Franchisors
- General Insurance Brokers / Agency
- IT Security
- Real Estate Valuers
- Unions



# Growth Appetite @

#### Accounting & Finance

Accountancy (Accounts Prep, Taxation, Management Services)

Bookkeeping

**Debt Collection & Mercantile Agency** 

**Taxation Agency** 

## Architecture & Town Planning

Architecture | Architectural Drafting

Golf Course Design

Interior Design

Landscape Design | Landscape Architecture

Plumbing Consulting

Town Planning

**Urban Planning** 

### Construction & Engineering

**Acoustic Engineering** 

Agricultural Engineering

Audio Visual Systems Engineering

Civil Engineering

Electrical Engineering | Electronic Engineering | Lighting Design

Electrical Inspections

**Engineering Drafting** 

Geologist (excluding mining-related) | Geological Engineering

Metallurgical Engineering | Non-Destructive Testing Consulting

Project Managers (Construction Projects) | Construction Management

Safety Engineering

Telecommunications Engineering

Traffic Engineering

## **Education & Training**

**Ballet School & Dance Tuition** 

**Driver Training** 

**Education Consulting** 

Life Coaching

Registered Training Organisation (RTO)

Teaching

Training & Development Consulting

**Workplace Training** 

Yoga Instruction

#### General & Miscellaneous

Anthropology

Archaeology | Heritage Consulting

Communication Consulting | Public Relations Consulting

Community Advice Centre | Community Association

Criminology | Forensic Engineering | Forensic Investigation Consulting

Customs Shipping & Forwarding Agency | Logistics Consulting

Disability Association | Disability Access Consulting

Economic Consulting | Statistical Consulting

Emergency Plan Consulting | Disaster Recovery Consulting

Energy Rating (BASIX & NATHERS) | Energy Broking Consulting

Event Management & Co-Coordination | Convention Coordination

**Executive Coaching & Mentoring** 

Family Welfare Consulting | Family Welfare Organization

Food Hygiene | Food Safety | Food Technology Consulting

Funeral Directing | Crematorium Services

Graphic Design

Human Resource Consulting | Change Management

**Industrial Relations Consulting** 

Lifestyle Management Consulting

Management Consulting | Business Consulting | Productivity Consulting

Marketing | Market Research Consulting | Advertising Agency

Marriage, Family, Personal Counselling Mediation & Arbitration Services

Meteorological Consulting

Personnel /Recruitment /Employment Agent / Consulting

Procurement Consulting | Records Management Consulting

Project Managers (other than IT and Construction)

Registered Migration Agency

Social Worker | Sociology

Solar Energy Consulting | Home Sustainability Assessing

Telecommunications Consulting | Radio Frequency Engineering

Telemarketing

**Textile Consulting** 

Translation / Interpretation

Transportation Consulting | Air Cargo Consulting

Travel Agency &/or Consulting | Tourism Consulting

Wedding Planning

Wine Industry Consulting Workcover Consulting

Writing Consulting

Zoology

Health & Medical

Acupuncture

Aged Care Consulting

Allergy & Asthma Consulting

Alternative Health Services

**Analytical Chemist** 

Audiometry | Audiology

Chiropodist

Community Health Centre

Day Surgery

Dieticians | Nutrition Consulting | Naturopathy | Weight Loss Counselling

Disability and Personal Care Services Provider

Hygiene Consulting

**Lactation Consulting** 

Medical Clinic

Occupational Health and Safety Consulting | Workplace Assessment

Occupational Therapy | Rehabilitation Services

Optometrist

Pharmacist

Physiotherapy | Therapeutic Massage

Psychoanalysis | Psychotherapy

Registered Nurse | Nursing Services

Rehabilitation Counselling | Drug & Alcohol Counselling

Social Services Advocacy

Speech Pathology | Speech Therapy

Natural Resource Consulting | Ecological Consulting | Wildlife Consulting | Welfare provider | Welfare Consulting | Community Welfare Consulting

# Information & Communication Technology

Customer Relationship Management

Data Cabling Design and Consulting

**Database Programming & Application** 

**Disaster Recovery Services** 

Facilities/Asset Management

IT Business Analyst

IT Hardware Sales

IT Network Support

IT Project Management

IT Software Programming

IT Software Sales

IT Systems Integration | IT Systems Architecture/Design

IT Training and Education

Multimedia/Recreational Software Programming Portal Development | Web Portal Programming

Web Display, Administration & Graphic Design | Website Design Services Wireless Application Design | Interactive Web & Mobility Applications

#### Insurance

Insurance Assessing & Loss Adjusting | Loss Assessing

Insurance Investigation

Loss Control & Management Consulting

Risk Management Consulting

#### Legal

Civil Marriage Celebrant Justice of the Peace

Solicitors (Excess of Loss only)

#### Real Estate

Auctioneering

Real Estate Sales (Residential - Non-CBD)

#### Survevina

Cartography

**Engineering Surveying** 

Land Surveying



# Selectively Underwritten 🔟

## Accounting & Finance

Actuarial Firms

Accountancy (Forensic)

Finance / Mortgage Broking

Financial Counselling | Financial Risk Management

Financial Planners

Mortgage Origination

## Agricultural, Farms & Vets

Agricultural Consulting | Aquaculture Consulting

Animal Breeding | Artificial Breeding Services

**Bloodstock Agency** 

**Export Livestock Veterinary Consulting** 

Farm & Agricultural Consulting | Farm Management Advisory Service Heating/Ventilation/Air-Conditioning Engineering

Horticultural Consulting | Agronomy (excludes Sales)

Primary Production Trade Association

Stock & Station Agency | Wool Broking

Veterinary Services (Bloodstock)

Veterinary Services (Equine & Greyhound)

Veterinary Services (Small/Pets, Livestock) | Vet Laboratories

## Construction & Engineering

Building Consulting | Building Design

Building Hydraulic Design Engineering | Hydraulic Engineering

Chemical Engineering | Chemical Science

Concrete Testing & Investigation

Design for Construction (D&C) - incl non-apartment residential

Design for Manufacture/Installation

Drainage Sewerage & Water Supply Consulting

Environmental Auditing | Environmental Engineering

Environmental Impact Assessing

Fire engineering

Fire Protection / Safety Engineering

Harbour Engineering | Marine Engineering

Hydro Electric Engineering | Power & Energy Engineering

Mechanical Engineering | Refrigeration Engineering

Mining / Minerals Processing Engineering | Geologist (mining-related)

Petrochemical, Chemical, Natural Gas Consulting

Pressure Vessel Inspection

Quantity Surveying | Cost Estimation

Railway Engineering Consulting

Re-factory Engineering

Waste Management Consulting | Water Treatment / Engineering

Wind Engineering

#### General & Miscellaneous

Air Pollution Consulting

**Aviation Consulting** 

Boat & Yacht Broking

**Environmental & Pollution Consulting** 

Facility Asset Management (Municipal, Mining, Production, Mechanical)

Facility Management & Consulting

Forestry Services & Consulting

Industrial Design (not including Product or Prototype Design)

Inspection & Testing Services

Investigation

Machinery and Equipment Valuation

Marine Cargo Surveying | Marine Consulting

Materials Handling Consulting | Materials Testing Consulting

Professional Association | Trade Association

Quality Assurance Auditing

Quality Assurance Consulting | Risk Engineering

**Religious Organisation** 

Research (Industrial & Scientific) Consulting

Secretariat Services Security Consulting

Sporting Association | Sports Coaching

Sports Management Consulting

Technical Consulting | Technical Writing

**Tour Operator** 

Water Conservation Consulting | Water Resources Management

#### Government

Government Advisory Organization

#### Health & Medical

Clinical Trials Facilitation and Management

Fitness Instruction / Personal Training

Nursing Home | Respite Care Services | Retirement Village

Podiatry Radiography

**Toxicology Consulting** 

#### Information & Communication Technology

**Business Process Reengineering** 

CAD/CAM Programming

Cloud Computing Infrastructure / Software service provider

**Data Warehousing** 

**Enterprise Resource Programming** 

Networking/Communications service provider

Supply Chain Management

#### Insurance

Authorised Representatives (general & life insurance products)

Insurance Agency

Insurance Surveying / Risk Engineering

Life Insurance Broking

## Legal

Barrister

Land Broking

Patent & Trade Mark Attorney

Trademark Development &/or Investigation

#### Media & Publications

Media Editor | Media Publisher

#### Real Estate

Body Corporate Management &/or Strata Title Management

Motel Management Consulting

**Property Management** 

Real Estate Sales (other than Residential - Non-CBD)

#### Surveying

**Engineering Surveying** Hydrographic Surveying **Quantity Surveying** 

# Outside Appetite O

# Accounting & Finance

**Business Broking** 

Franchisor

Friendly Society

Fund Manager

Licensed Security Dealer

Managed Investment Scheme

Mortgage Management

Superannuation Trustee

Trustee & Executor Company

**Trustee Services** 

## Agricultural, Farms & Vets

Agricultural Consulting - IPO / Investment related

# **Construction & Engineering**

Aeronautical Engineering

Design for Construction - High Rise Builders

Geotechnical Engineering (unless on Excess of Loss basis)

Hydrologist | Hydrogeologist Engineering

Process Engineering

Property Development Manager

Structural Engineering (unless on Excess of Loss basis)

## **Education & Training**

Kindergarten

Private, Primary & Secondary Schools/Colleges

Scuba Diving Instruction

University

#### General & Miscellaneous

**Boat & Yacht Designing** 

Marine Surveying

Naval Architecture

**Pest Control Consulting** 

Trade Union

Water Pollution Consulting

#### Government

**Local Government Authority** 

Municipal / Shire Councils

#### Health & Medical

Child Care Centre

Chiropractor

**Dental Technician** 

Dentist

Dermatology

Doctor

Laboratories (Commercial testing)

Midwifery

Osteopathy

Pathologist

Pathology Laboratories

Psychiatry

**Radiation Therapy** 

Radiology

Sonography

## Information & Communication Technology

Information Technology Security services

Medical Software Programming

Process (Automation) Control (Scada + PLC) Programming

Web Hosting

#### Insurance

Insurance Broking

Insurance Company

Life Assurance Agents

Underwriting Agency

# Legal

Conveyancing Services | Title Searching

**Process Server** 

Share Registry

### Real Estate

Hotel & Motel Broking

Property Management (Shopping Centre's, Commercial, Industrial)

Valuations - Mortgage, Non-Mortgage, Business, Property

#### Surveying

**Building Certifiers / Surveyors / Inspections** 





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