

Professional Indemnity Risk Appetite



Our Capabilities

- ✓ Highly Skilled & Experienced Underwriters
- ✓ Broad Appetite

- ✓ Up to \$20m capacity
- ✓ Internal Claims Manager

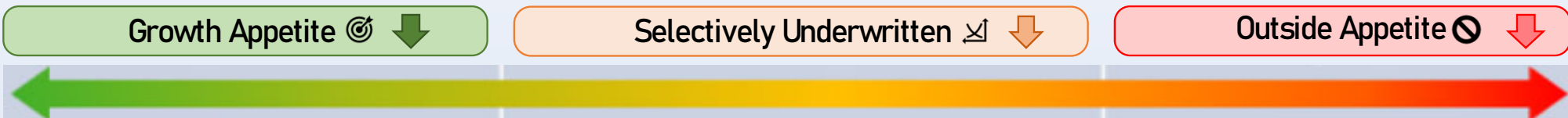
Broker Portal

Target Risk Features

- ✓ Up to \$2m fees
- ✓ Fee income rated
- ✓ Comparable occupation match
- ✓ Standard coverage

Referral Features

- ✓ Provide broking commentary
- ✓ Proposal form & document attachment function
- ✓ 24hr turnaround
- ✓ Supported by experienced underwriters



- ✓ Architects & Engineering
 - ✓ Consulting & Advisory
 - ✓ Education & Training
 - ✓ Excess of Loss (*Professional Indemnity, Medical Malpractice and IT*)
 - ✓ Government Contracts
 - ✓ Healthcare
 - ✓ Information & Technology

- Accounting & Finance
 - Design & Construct
 - Financial Planners
 - Mechanical / Fire / Environmental Engineers
 - Quantity Surveyors
 - Real Estate & Property Managers
 - Structural/Geotechnical Engineers (*XOL only*)

- ✗ Building/Certifiers/Surveyors/Inspections
 - ✗ Childcare
 - ✗ Capital Advisors
 - ✗ Design & Construct – High rise
 - ✗ Financial Institutions
 - ✗ Franchisors
 - ✗ General Insurance Brokers / Agency
 - ✗ IT Security
 - ✗ Real Estate Valuers
 - ✗ Unions

Growth Appetite

Accounting & Finance

Accountancy (Accounts Prep, Taxation, Management Services)
Bookkeeping
Debt Collection & Mercantile Agency
Taxation Agency

General & Miscellaneous

Anthropology
Archaeology | Heritage Consulting
Communication Consulting | Public Relations Consulting
Community Advice Centre | Community Association
Criminology | Forensic Engineering
Forensic Investigation Consulting
Customs Shipping & Forwarding Agency | Logistics Consulting
Disability Association | Disability Access Consulting
Economic Consulting | Statistical Consulting
Emergency Plan Consulting | Disaster Recovery Consulting
Energy Rating (BASIX & NATHERS) | Energy Broking Consulting
Event Management & Co-Coordination | Convention Coordination
Executive Coaching & Mentoring
Family Welfare Consulting | Family Welfare Organization
Food Hygiene | Food Safety | Food Technology Consulting
Funeral Directing | Crematorium Services
Graphic Design
Human Resource Consulting | Change Management
Industrial Relations Consulting
Lifestyle Management Consulting

General & Miscellaneous (cont...)

Management Consulting | Business Consulting
Marketing | Market Research Consulting | Advertising Agency
Marriage, Family, Personal Counselling
Mediation & Arbitration Services
Meteorological Consulting
Natural Resource Consulting | Ecological Consulting
Personnel /Recruitment /Employment Agent / Consulting
Procurement Consulting | Records Management Consulting
Productivity Consulting
Project Managers (other than IT and Construction)
Registered Migration Agency
Social Worker | Sociology
Solar Energy Consulting | Home Sustainability Assessing
Telecommunications Consulting | Radio Frequency Engineering
Telemarketing
Textile Consulting
Translation / Interpretation
Transportation Consulting | Air Cargo Consulting
Travel Agency &/or Consulting | Tourism Consulting
Wedding Planning
Wine Industry Consulting
Workcover Consulting
Writing Consulting
Wildlife Consulting
Zoology

Architecture & Town Planning

Architecture | Architectural Drafting
Golf Course Design
Interior Design
Landscape Design | Landscape Architecture
Plumbing Consulting
Town Planning
Urban Planning

Construction & Engineering

Acoustic Engineering
Agricultural Engineering
Audio Visual Systems Engineering
Civil Engineering
Construction Management
Electrical Engineering | Electronic Engineering
Electrical Inspections
Engineering Drafting
Geologist (excluding mining-related)
Geological Engineering
Lighting Design
Metallurgical Engineering
Non-Destructive Testing Consulting
Project Managers (Construction Projects)
Safety Engineering
Telecommunications Engineering
Traffic Engineering



Growth Appetite

Health & Medical

Acupuncture
Aged Care Consulting
Allergy & Asthma Consulting
Alternative Health Services
Analytical Chemist
Audiometry | Audiology
Chiroprapist
Community Health Centre | Community Welfare Consulting
Day Surgery
Dieticians | Nutrition Consulting | Naturopathy
Disability and Personal Care Services Provider
Hygiene Consulting
Lactation Consulting
Medical Clinic
Occupational Health and Safety Consulting
Occupational Therapy | Rehabilitation Services
Optometrist
Pharmacist
Physiotherapy | Therapeutic Massage
Psychoanalysis | Psychotherapy
Registered Nurse | Nursing Services
Rehabilitation Counselling | Drug & Alcohol Counselling
Social Services Advocacy
Speech Pathology | Speech Therapy
Welfare provider | Welfare Consulting
Weight Loss Counselling
Workplace Assessment

Education & Training

Ballet School & Dance Tuition
Driver Training
Education Consulting
Life Coaching
Registered Training Organisation (RTO)
Teaching
Training & Development Consulting
Workplace Training
Yoga Instruction

Insurance

Insurance Assessing & Loss Adjusting | Loss Assessing
Insurance Investigation
Loss Control & Management Consulting
Risk Management Consulting

Legal

Civil Marriage Celebrant
Justice of the Peace
Solicitors (Excess of Loss only)

Real Estate

Auctioneering
Real Estate Sales (Residential - Non-CBD)

Information & Communication Technology

Customer Relationship Management
Data Cabling Design and Consulting
Database Programming & Application
Disaster Recovery Services
Facilities/Asset Management
IT Business Analyst
IT Hardware Sales
IT Network Support
IT Project Management
IT Software Programming
IT Software Sales
IT Systems Integration | IT Systems Architecture/Design
IT Training and Education
Multimedia/Recreational Software Programming
Portal Development | Web Portal Programming
Web Display, Administration & Graphic Design
Website Design Services
Wireless Application Design
Interactive Web & Mobility Applications

Surveying

Cartography
Engineering Surveying
Land Surveying

Selectively Underwritten ↗

Accounting & Finance

Actuarial Firms
Accountancy (Forensic)
Finance / Mortgage Broking
Financial Counselling | Financial Risk Management
Financial Planners
Mortgage Origination

Agricultural, Farms & Vets

Agricultural Consulting | Aquaculture Consulting
Animal Breeding | Artificial Breeding Services
Bloodstock Agency
Export Livestock Veterinary Consulting
Farm & Agricultural Consulting | Farm Management Advisory
Horticultural Consulting | Agronomy (excludes Sales)
Primary Production Trade Association
Stock & Station Agency | Wool Broking
Veterinary Services (Bloodstock)
Veterinary Services (Equine & Greyhound)
Veterinary Services (Small/Pets, Livestock) | Vet Laboratories

Health & Medical

Clinical Trials Facilitation and Management
Fitness Instruction / Personal Training
Nursing Home | Respite Care Services | Retirement Village
Podiatry
Radiography
Toxicology Consulting

Construction & Engineering

Building Consulting | Building Design
Building Hydraulic Design Engineering | Hydraulic Engineering
Chemical Engineering | Chemical Science
Concrete Testing & Investigation
Design for Construction (D&C) - incl non-apartment residential
Design for Manufacture/Installation
Drainage Sewerage & Water Supply Consulting
Environmental Auditing | Environmental Engineering
Environmental Impact Assessing
Fire engineering
Fire Protection / Safety Engineering

Construction & Engineering (cont..)

Harbour Engineering | Marine Engineering
Heating/Ventilation/Air-Conditioning Engineering
Hydro Electric Engineering | Power & Energy Engineering
Mechanical Engineering | Refrigeration Engineering
Mining / Minerals Processing Engineering
Geologist (mining)
Petrochemical, Chemical, Natural Gas Consulting
Pressure Vessel Inspection
Quantity Surveying | Cost Estimation
Railway Engineering Consulting
Re-factory Engineering
Waste Management Consulting
Water Treatment / Engineering
Wind Engineering

Surveying

Engineering Surveying
Hydrographic Surveying
Quantity Surveying

Selectively Underwritten

General & Miscellaneous

Air Pollution Consulting
Aviation Consulting
Boat & Yacht Broking
Environmental & Pollution Consulting
Facility Asset Management (Municipal, Mining, Production, Mechanical)
Facility Management & Consulting
Forestry Services & Consulting
Industrial Design (not including Product or Prototype Design)
Inspection & Testing Services
Investigation
Machinery and Equipment Valuation
Marine Cargo Surveying | Marine Consulting
Materials Handling Consulting | Materials Testing Consulting
Professional Association | Trade Association
Quality Assurance Auditing
Quality Assurance Consulting | Risk Engineering
Religious Organisation
Research (Industrial & Scientific) Consulting

General & Miscellaneous (cont...)

Secretariat Services
Security Consulting
Sporting Association | Sports Coaching
Sports Management Consulting
Technical Consulting | Technical Writing
Tour Operator
Water Conservation
Water Resources Management

Government

Government Advisory Organization

Information & Communication Technology

Business Process Reengineering
CAD/CAM Programming
Cloud Computing Infrastructure
Software service provider
Data Warehousing
Enterprise Resource Programming
Networking/Communications service provider
Supply Chain Management

Insurance

Authorised Representatives (general & life insurance products)
Insurance Agency
Insurance Surveying / Risk Engineering
Life Insurance Broking

Legal

Barrister
Land Broking
Patent & Trade Mark Attorney
Trademark Development &/or Investigation

Media & Publications

Media Editor | Media Publisher

Real Estate

Body Corporate Management &/or Strata Title Management
Motel Management Consulting
Property Management
Real Estate Sales (other than Residential - Non-CBD)

Outside Appetite

Accounting & Finance

Business Broking
Franchisor
Friendly Society
Fund Manager
Licensed Security Dealer
Managed Investment Scheme
Mortgage Management
Superannuation Trustee
Trustee & Executor Company
Trustee Services

Agricultural, Farms & Vets

Agricultural Consulting - IPO / Investment related

Construction & Engineering

Aeronautical Engineering
Design for Construction - High Rise Builders
Geotechnical Engineering (unless on Excess of Loss basis)
Hydrologist | Hydrogeologist Engineering
Process Engineering
Property Development Manager
Structural Engineering (unless on Excess of Loss basis)

Government

Local Government Authority
Municipal / Shire Councils

General & Miscellaneous

Boat & Yacht Designing
Marine Surveying
Naval Architecture
Pest Control Consulting
Trade Union
Water Pollution Consulting

Health & Medical

Child Care Centre
Chiropractor
Dental Technician
Dentist
Dermatology
Doctor
Laboratories (Commercial testing)
Midwifery
Osteopathy
Pathologist
Pathology Laboratories
Psychiatry
Radiation Therapy
Radiology
Sonography

Information & Communication Technology

Information Technology Security services
Medical Software Programming
Process (Automation) Control (Scada + PLC) Programming
Web Hosting

Insurance

Insurance Broking
Insurance Company
Life Assurance Agents
Underwriting Agency

Legal

Conveyancing Services | Title Searching
Process Server
Share Registry

Real Estate

Hotel & Motel Broking
Property Management (Shopping Centre's, Commercial, Industrial)
Valuations - Mortgage, Non-Mortgage, Business, Property

Education & Training

Kindergarten
Private, Primary & Secondary Schools/Colleges
Scuba Diving Instruction
University

Surveying

Building Certifiers / Surveyors / Inspections



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