Professional Indemnity Risk Appetite



✓ Highly Skilled & Experienced Underwriters

✓ Broad Appetite



✓ Up to \$20m capacity

✓ Internal Claims Manager

Target Risk Features

- ✓ Up to \$2m fees
- ✓ Comparable occupation match
- ✓ Fee income rated
- ✓ Standard coverage



Broker Portal

Referral Features

- ✓ Provide broking commentary
- ✓ 24hr turnaround
- ✓ Proposal form & document attachment function
- Supported by experienced underwriters

Growth Appetite

Selectively Underwritten 🗵

Outside Appetite 🛇

- Architects & Engineering
- Consulting & Advisory
- Education & Training
- Excess of Loss (Professional Indemnity, Medical Malpractice and IT)
- Government Contracts
- Healthcare
- Information & Technology

- Accounting & Finance
- Design & Construct
- Financial Planners
- Mechanical / Fire / Environmental Engineers
- Quantity Surveyors
- Real Estate & Property Managers
- Structural/Geotechnical Engineers (XOL only)

- Building Certifiers/Surveyors/Inspections
- Childcare
- Capitalise Advisors
- Design & Construct High rise
- Financial Institutions
- Franchisors
- General Insurance Brokers / Agency
- IT Security
- Real Estate Valuers
- Unions



Growth Appetite @

Accounting & Finance

Accountancy (Accounts Prep, Taxation, Management Services)

Bookkeeping

Debt Collection & Mercantile Agency

Taxation Agency

Architecture & Town Planning

Architecture | Architectural Drafting

Golf Course Design

Interior Design

Landscape Design | Landscape Architecture

Plumbing Consulting

Town Planning

Urban Planning

Construction & Engineering

Acoustic Engineering

Agricultural Engineering

Audio Visual Systems Engineering

Civil Engineering

Electrical Engineering | Electronic Engineering | Lighting Design

Electrical Inspections

Engineering Drafting

Geologist (excluding mining-related) | Geological Engineering

Hydrologist | Hydrogeologist Engineering

Metallurgical Engineering | Non-Destructive Testing Consulting

Project Managers (Construction Projects) | Construction Management

Safety Engineering

Telecommunications Engineering

Traffic Engineering

Education & Training

Ballet School & Dance Tuition

Driver Training

Education Consulting

Life Coaching

Registered Training Organisation (RTO)

Teaching

Training & Development Consulting

Workplace Training

Yoga Instruction

General & Miscellaneous

Anthropology

Archaeology | Heritage Consulting

Communication Consulting | Public Relations Consulting

Community Advice Centre | Community Association

Criminology | Forensic Engineering | Forensic Investigation Consulting

Customs Shipping & Forwarding Agency | Logistics Consulting

Disability Association | Disability Access Consulting

Economic Consulting | Statistical Consulting

Emergency Plan Consulting | Disaster Recovery Consulting

Energy Rating (BASIX & NATHERS) | Energy Broking Consulting

Event Management & Co-Coordination | Convention Coordination

Executive Coaching & Mentoring

Family Welfare Consulting | Family Welfare Organization

Food Hygiene | Food Safety | Food Technology Consulting

Funeral Directing | Crematorium Services

Graphic Design

Human Resource Consulting | Change Management

Industrial Relations Consulting Lifestyle Management Consulting

Management Consulting | Business Consulting | Productivity Consulting

Marketing | Market Research Consulting | Advertising Agency

Marriage, Family, Personal Counselling Mediation & Arbitration Services

Meteorological Consulting

Personnel /Recruitment /Employment Agent / Consulting

Procurement Consulting | Records Management Consulting

Project Managers (other than IT and Construction)

Registered Migration Agency

Social Worker | Sociology

Solar Energy Consulting | Home Sustainability Assessing

Telecommunications Consulting | Radio Frequency Engineering

Telemarketing

Textile Consulting

Translation / Interpretation

Transportation Consulting | Air Cargo Consulting

Travel Agency &/or Consulting | Tourism Consulting

Wedding Planning

Wine Industry Consulting **Workcover Consulting**

Writing Consulting

Zoology

Health & Medical

Acupuncture

Aged Care Consulting

Allergy & Asthma Consulting

Alternative Health Services

Analytical Chemist

Audiometry | Audiology

Chiropodist

Community Health Centre

Day Surgery

Dieticians | Nutrition Consulting | Naturopathy | Weight Loss Counselling

Disability and Personal Care Services Provider

Hygiene Consulting

Lactation Consulting

Medical Clinic

Occupational Health and Safety Consulting | Workplace Assessment

Occupational Therapy | Rehabilitation Services

Optometrist

Pharmacist

Physiotherapy | Therapeutic Massage

Psychoanalysis | Psychotherapy Registered Nurse | Nursing Services

Rehabilitation Counselling | Drug & Alcohol Counselling

Social Services Advocacy

Speech Pathology | Speech Therapy

Natural Resource Consulting | Ecological Consulting | Wildlife Consulting | Welfare provider | Welfare Consulting | Community Welfare Consulting

Information & Communication Technology

Customer Relationship Management

Data Cabling Design and Consulting

Database Programming & Application

Disaster Recovery Services

Facilities/Asset Management

IT Business Analyst

IT Hardware Sales

IT Network Support

IT Project Management

IT Software Programming

IT Software Sales

IT Systems Integration | IT Systems Architecture/Design

IT Training and Education

Multimedia/Recreational Software Programming Portal Development | Web Portal Programming

Web Display, Administration & Graphic Design | Website Design Services Wireless Application Design | Interactive Web & Mobility Applications

Insurance

Insurance Assessing & Loss Adjusting | Loss Assessing

Insurance Investigation

Loss Control & Management Consulting

Risk Management Consulting

Legal

Civil Marriage Celebrant Justice of the Peace

Solicitors (Excess of Loss only)

Real Estate

Auctioneering

Real Estate Sales (Residential - Non-CBD)

Surveying

Cartography

Engineering Surveying

Land Surveying



Selectively Underwritten 🗵

Accounting & Finance

Actuarial Firms

Accountancy (Forensic)

Finance / Mortgage Broking

Financial Counselling | Financial Risk Management

Financial Planners

Mortgage Origination

Agricultural, Farms & Vets

Agricultural Consulting | Aquaculture Consulting

Animal Breeding | Artificial Breeding Services

Bloodstock Agency

Export Livestock Veterinary Consulting

Farm & Agricultural Consulting | Farm Management Advisory Service Heating/Ventilation/Air-Conditioning Engineering

Horticultural Consulting | Agronomy (excludes Sales)

Primary Production Trade Association

Stock & Station Agency | Wool Broking

Veterinary Services (Bloodstock)

Veterinary Services (Equine & Greyhound)

Veterinary Services (Small/Pets, Livestock) | Vet Laboratories

Construction & Engineering

Building Consulting | Building Design

Building Hydraulic Design Engineering | Hydraulic Engineering

Chemical Engineering | Chemical Science

Concrete Testing & Investigation

Design for Construction (D&C) - incl non-apartment residential

Design for Manufacture/Installation

Drainage Sewerage & Water Supply Consulting

Environmental Auditing | Environmental Engineering

Environmental Impact Assessing

Fire engineering

Fire Protection / Safety Engineering

Harbour Engineering | Marine Engineering

Hydro Electric Engineering | Power & Energy Engineering

Mechanical Engineering | Refrigeration Engineering

Mining / Minerals Processing Engineering | Geologist (mining-related)

Petrochemical, Chemical, Natural Gas Consulting

Pressure Vessel Inspection

Quantity Surveying | Cost Estimation

Railway Engineering Consulting

Re-factory Engineering

Waste Management Consulting | Water Treatment / Engineering

Wind Engineering

General & Miscellaneous

Air Pollution Consulting

Aviation Consulting

Boat & Yacht Broking

Environmental & Pollution Consulting

Facility Asset Management (Municipal, Mining, Production, Mechanical)

Facility Management & Consulting

Forestry Services & Consulting

Industrial Design (not including Product or Prototype Design)

Inspection & Testing Services

Investigation

Machinery and Equipment Valuation

Marine Cargo Surveying | Marine Consulting

Materials Handling Consulting | Materials Testing Consulting

Professional Association | Trade Association

Quality Assurance Auditing

Quality Assurance Consulting | Risk Engineering

Religious Organisation

Research (Industrial & Scientific) Consulting

Secretariat Services Security Consulting

Sporting Association | Sports Coaching

Sports Management Consulting

Technical Consulting | Technical Writing

Tour Operator

Water Conservation Consulting | Water Resources Management

Government

Government Advisory Organization

Health & Medical

Clinical Trials Facilitation and Management

Fitness Instruction / Personal Training

Nursing Home | Respite Care Services | Retirement Village

Podiatry Radiography

Toxicology Consulting

Information & Communication Technology

Business Process Reengineering

CAD/CAM Programming

Cloud Computing Infrastructure / Software service provider

Data Warehousing

Enterprise Resource Programming

Networking/Communications service provider

Supply Chain Management

Insurance

Authorised Representatives (general & life insurance products)

Insurance Agency

Insurance Surveying / Risk Engineering

Life Insurance Broking

Legal

Barrister

Land Broking

Patent & Trade Mark Attorney

Trademark Development &/or Investigation

Media & Publications

Media Editor | Media Publisher

Real Estate

Body Corporate Management &/or Strata Title Management

Motel Management Consulting

Property Management

Real Estate Sales (other than Residential - Non-CBD)

Surveying

Engineering Surveying Hydrographic Surveying

Quantity Surveying

Accounting & Finance **Business Broking** Franchisor Friendly Society Fund Manager Licensed Security Dealer Managed Investment Scheme Mortgage Management Superannuation Trustee Trustee & Executor Company **Trustee Services** Agricultural, Farms & Vets Agricultural Consulting - IPO / Investment related Construction & Engineering Aeronautical Engineering Design for Construction - High Rise Builders Geotechnical Engineering (unless on Excess of Loss basis) **Process Engineering** Property Development Manager Structural Engineering (unless on Excess of Loss basis) **Education & Training** Kindergarten Private, Primary & Secondary Schools/Colleges Scuba Diving Instruction University

Outside Appetite **O**

General & Miscellaneous

Boat & Yacht Designing

Marine Surveying

Naval Architecture

Pest Control Consulting

Trade Union

Water Pollution Consulting

Government

Local Government Authority

Municipal / Shire Councils

Health & Medical

Child Care Centre

Chiropractor

Dental Technician

Dentist

Dermatology

Doctor

Laboratories (Commercial testing)

Midwifery

Osteopathy

Pathologist

Pathology Laboratories

Psychiatry

Radiation Therapy

Radiology

Sonography

Information & Communication Technology

Information Technology Security services

Medical Software Programming

Process (Automation) Control (Scada + PLC) Programming

Web Hosting

Insurance

Insurance Broking

Insurance Company

Life Assurance Agents

Underwriting Agency

Legal

Conveyancing Services | Title Searching

Process Server

Share Registry

Real Estate

Hotel & Motel Broking

Property Management (Shopping Centre's, Commercial, Industrial)

Valuations - Mortgage, Non-Mortgage, Business, Property

Surveying

Building Certifiers / Surveyors / Inspections





CONTACT US 📞





NSW

Steven Lau

NSW / ACT Manager

T: 0417 229 520

E: steven.lau@pacificindemnity.com.au

Simone Oakman

PI Senior Underwriter

T: 0431 618 869

E: simone.oakman@pacificindemnity.com.au

Amanda Fung

PL Senior Underwriter

T: 0432 226 084

E: amanda.fung@pacificindemnity.com.au

Robert Beaton

Senior Underwriter (Tues - Thurs)

T: 0401 731 272

E: robert.beaton@pacificindemnity.com.au

Adam Suplina

D&O Manager

T: 0421 345 008

E: adam.suplina@pacificindemnity.com.au

Jun Acance

Managing Director

T: 0401 712 017

E: jun.acance@pacificindemnity.com.au

David Hamilton

PI Senior Underwriter

T: 0404 801 129

E: david.hamilton@pacificindemnity.com.au

Steven Duckworth

Business Development

T: 0431 796 953

E: steven.duckworth@pacificindemnity.com.au

Rhythm Valera

Liability Underwriter

T: 0477 373 136

E: rhythm.valera@pacificindemnity.com.au

WA

Cameron Temby

PI Senior Underwriter

T: 0411 010 697

E: cameron.temby@pacificindmenity.com.au

QLD

Edward Rawnsley

Business Development Director

T: 0432 356 554

E: edward.rawnsley@pacificindemity.com.au

Melinda Farlow

PI Senior Underwriter

T: 0418 452 277

E: melinda.farlow@pacificindemnity.com.au

Legal & Claims

Daniel Troy

Legal & Claims Manager

T: 0435 648 918

E: daniel.troy@pacificindemnity.com.au

PIUS Centralised Inbox

underwriting@pacificindemnity.com.au

Claims Lodgement

claims@pacificindemnity.com.au